



Fiscal year ending December 2022 Summary of Financial Results for the Third Quarter [JGAAP] (Consolidated)

November 11, 2022

Listed company name **Convum Co., Ltd.** Listed exchange **east**  
 code number **6265** URL <http://www.convum.co.jp>  
 Representative (Title) Representative Director and President (Name) **Koji Ise**  
 Contact person (Title) Representative Director and President (Name) **Koji Ise** (TEL) 03 (3759) 1491  
 Quarterly report submission date **November 11, 2022** Scheduled start date of dividend payment **—**

Presence or absence of supplementary explanatory materials for quarterly financial results : Nothing

Presence or absence of quarterly financial results briefings : Nothing

(Rounded down to the nearest million yen)

1. Consolidated financial results for the third quarter of the fiscal year ending December 31, 2022 (January 1, 2022 to September 30, 2022)

(1) Consolidated operating results (cumulative)

(Percentages are year-on-year changes)

	amount of sales		Operating income		Ordinary income		Attributable to parent company shareholders quarterly net income	
	One million yen	%	One million yen	%	One million yen	%	One million yen	%
Third quarter of the fiscal year ending December 31, 2022	1,854	△ 1.4	483	17.4	515	19.3	372	27.4
Third quarter of the fiscal year ending December 31, 2021	1,880	16.9	412	70.7	431	67.2	292	71.5

(Note) Comprehensive income 368 million yen ( 19.1%) for the third quarter of the fiscal year ending December 31, 2022 309 million yen ( 123.9%) for the third quarter of the fiscal year ending December 31, 2021

	per share	After adjusting for diluted shares
	Quarterly net income	per share
	Yen	Yen
December 3rd Quarter 2022	239.08	—
December 3rd Quarter 2021	187.69	—

(2) Consolidated financial position

	Total assets	net worth	Capital adequacy ratio
	One million yen	One million yen	%
Third quarter of the fiscal year ending December 31, 2022	5,853	5,430	92.1
Fiscal year ending December 2021	5,693	5,140	89.7

(Reference) Capital 3rd quarter of the fiscal year ending December 31, 2022 5,389 million yen 5,108 million yen for the fiscal year ending December 31, 2021

2. Dividend status

	annual dividend				
	End of first quarter	End of second quarter	End of third quarter	the end of the term	total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ending December 2021	—	25.00	—	25.00	50.00
Fiscal year ending December 2022	—	25.00	—	—	—
Fiscal year ending December 2022 (forecast)	—	—	—	35.00	60.00

(Note) Revisions from the most recently announced dividend forecast: Yes

3. Consolidated earnings forecast for the fiscal year ending December 2022 (January 1, 2022 to December 31, 2022)

(Percentages are year-on-year changes)

	amount of sales		Operating income		Ordinary income		Attributable to parent company shareholders net income		per share
	One million yen	%	One million yen	%	One million yen	%	One million yen	%	Yen
full year	2,447	△ 0.9	601	10.0	636	10.4	459	14.1	295.18

## 2. Quarterly Consolidated Financial Statements and Major Notes

## (1) Quarterly Consolidated Balance Sheet

(Unit: thousandyen)

	Previous consolidated fiscal year (December 31, 2021)	Current third quarter consolidated accounting period (September 30, 2022)
<b>assets</b>		
Current assets		
cash and deposits	1,959,789	2,219,140
Notes and accounts receivable	272,961	333,083
Electronically Recorded Monetary Claims	305,514	221,085
product	189,270	195,384
Work in progress	119,453	127,447
raw materials	101,888	97,135
others	44,097	32,531
Bad debt allowance	△ 469	△ 363
Total current assets	2,992,506	3,225,445
Fixed asset		
Tangible fixed assets		
buildings and structures	1,781,904	1,788,355
Accumulated depreciation	△ 829,426	△ 876,739
Buildings and structures, net	952,477	911,616
machinery and vehicles	1,134,445	1,151,365
Accumulated depreciation	△ 789,060	△ 805,166
Machinery and equipment, net	345,385	346,199
land	702,152	702,665
others	752,203	756,878
Accumulated depreciation	△ 670,903	△ 682,073
Other, net	81,299	74,804
Total property, plant and equipment	2,081,315	2,035,284
Intangible fixed assets	134,964	130,484
Investments and other assets		
Investment securities	394,138	334,478
Deferred tax asset	5,685	42,096
others	84,812	85,687
Total investments and other assets	484,636	462,262
Total fixed assets	2,700,916	2,628,031
Total assets	5,693,422	5,853,477

(Unit: thousandyen)

	Previous consolidated fiscal year (December 31, 2021)	Current third quarter consolidated accounting period (September 30, 2022)
<b>Liabilities section</b>		
<b>Current Liabilities</b>		
Notes payable and accounts payable	45,259	37,947
Income taxes payable	115,046	58,578
Provision for bonuses	25,207	44,519
Provision for directors' bonuses	10,460	6,630
others	204,032	141,967
<b>Total current liabilities</b>	<b>400,006</b>	<b>289,642</b>
<b>fixed liability</b>		
Retirement benefit liability	136,675	90,416
Deferred tax liability	1,834	26,834
others	14,377	15,920
<b>Total fixed liabilities</b>	<b>152,888</b>	<b>133,172</b>
<b>total liabilities</b>	<b>552,894</b>	<b>422,814</b>
<b>Of Net Assets</b>		
<b>Shareholders' equity</b>		
capital	748,125	748,125
capital surplus	1,012,960	1,012,960
retained earnings	3,305,460	3,599,774
treasury stock	△ 119,724	△ 119,786
<b>Total shareholders' equity</b>	<b>4,946,821</b>	<b>5,241,073</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	131,906	82,572
Foreign currency translation adjustment account	29,323	66,055
<b>Total accumulated other comprehensive income</b>	<b>161,230</b>	<b>148,627</b>
Non-controlling interests	32,476	40,962
<b>Total net assets</b>	<b>5,140,528</b>	<b>5,430,663</b>
<b>Total Liabilities Net Assets</b>	<b>5,693,422</b>	<b>5,853,477</b>

## Third quarter consolidated cumulative period

(Unit: thousand yen)

	Previous third quarter consolidated cumulative period (From January 1, 2021 To September 30, 2021)	Current third quarter consolidated cumulative period (From January 1, 2022 To September 30, 2022)
amount of sales	1,880,950	1,854,369
Cost of sales	863,230	835,731
gross profit	1,017,719	1,018,638
Selling, general and administrative expenses	605,441	534,790
Operating income	412,278	483,847
Non-operating income		
Interest income	1,619	1,548
Dividend income	7,372	10,253
land rent received	9,506	9,134
Exchange gain	4,792	13,234
others	3,600	4,562
Total non-operating income	26,891	38,734
non-operating expenses		
sales discount	174	130
depreciation	5,678	5,680
others	1,334	1,536
Total non-operating expenses	7,187	7,347
Ordinary income	431,982	515,235
special profit		
Gain on sale of fixed assets	371	692
Gain on sale of investment securities	-	3,907
Total extraordinary profit	371	4,600
Extraordinary loss		
Loss on sales of fixed assets	-	140
Loss on disposal of fixed assets	11,484	346
Total extraordinary loss	11,484	486
Income before income taxes and minority interests	420,870	519,348
Corporate tax, inhabitant tax and business tax	127,994	131,502
Income tax adjustment	△ 3,007	10,955
Total corporate tax, etc.	124,986	142,458
Quarterly net income	295,883	376,889
Quarterly net income attributable to non-controlling interests	3,721	4,746
Profit attributable to owners of parent	292,161	372,142

## Quarterly Consolidated Statement of Comprehensive Income

Third quarter consolidated cumulative period

(Unit: thousandyen)

	Previous third quarter consolidated cumulative period (From January 1, 2021 To September 30, 2021)	Current third quarter consolidated cumulative period (From January 1, 2022 To September 30, 2022)
Quarterly net income	295,883	376,889
other comprehensive income		
	9,150	△ 49,334
Valuation difference on available-for-sale securities	4,055	40,470
Foreign currency translation adjustment account		
Total other comprehensive income	13,206	△ 8,864
Quarterly comprehensive income	309,089	368,025
(breakdown)		
Quarterly comprehensive income attributable to shareholders of parent company	306,640	359,539
Quarterly comprehensive income attributable to non-controlling interests	2,448	8,485

(segment information, etc.)

[Segment information]

I Previous consolidated cumulative third quarter (from January 1, 2021 to September 30, 2021)

## 1. Information on sales and profit or loss amounts by reportable segment

(Unit: thousand yen)

	Reportable segment				others (note)	total
	Japan	Korea	China	Total		
amount of sales						
Sales to external customers	1,326,952	352,338	102,775	1,782,066	98,884	1,880,950
Inter-segment sales or transfer amount	192,488	70,916	—	263,404	—	263,404
Total	1,519,441	423,254	102,775	2,045,471	98,884	2,144,355
Segment profit	377,329	18,939	8,724	404,993	7,284	412,278

(Note) The "Others" category is business segments not included in the reportable segments, which are "Thailand" and "United States."

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2. The difference between the total amount of profit or loss of the reportable segments and the amount posted on the quarterly consolidated statement of income, and the main details of the difference

(Matters Concerning Reconciliation of Differences)

(Unit: thousandyen)

profit	Amount of money
Reportable segment total	404,993
Earnings in the 'Other' segment	7,284
Intersegment transaction elimination	—
Quarterly Consolidated Income Statement Operating Income	412,278

II Current third quarter consolidated cumulative period (from January 1, 2022 to September 30, 2022)

## 1. Information on sales and profit or loss amounts by reportable segment

(Unit: thousand yen)

	Reportable segment				others (note)	total
	Japan	Korea	China	Total		
amount of sales						
revenue from contracts with customers;	1,302,644	330,757	89,545	1,722,946	131,422	1,854,369
profit						
Other income	—	—	—	—	—	—
Sales to external customers	1,302,644	330,757	89,545	1,722,946	131,422	1,854,369
Inter-segment sales or transfer amount	143,573	48,614	—	192,188	—	192,188
Total	1,446,217	379,371	89,545	1,915,135	131,422	2,046,557
Segment profit	421,282	31,359	3,463	456,105	27,742	483,847

(Note) The "Others" category is business segments not included in the reportable segments, which are "Thailand" and "United States."

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2. The difference between the total amount of profit or loss of the reportable segments and the amount posted on the quarterly consolidated statement of income, and the main details of the difference

(Matters Concerning Reconciliation of Differences)

(Unit: thousandyen)

profit	Amount of money
Reportable segment total	456,105
Earnings in the 'Other' segment	27,742
Intersegment transaction elimination	—
Quarterly Consolidated Income Statement Operating Income	483,847